

October to January

1932-3 Edition

10¢

New Stations  
Latest Changes

# WHITE'S RADIO LOG



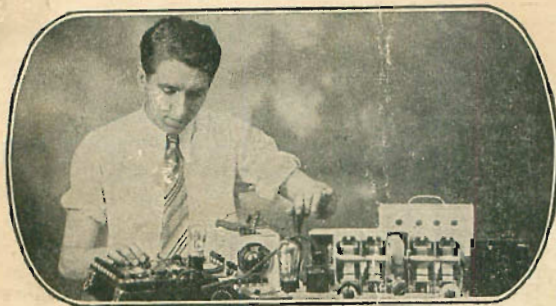
## BROADCASTING STATIONS

OF THE  
UNITED STATES  
CANADA  
MEXICO  
CUBA

ALSO

SHORT WAVE RELAY STATIONS  
TELEVISION STATIONS  
AIR LINE DISTANCES  
TIME ZONE MAP

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## **I Thought Radio Was a Plaything But Now My Eyes Are Opened, And I'm Making Over \$75 a Week!**

\$50 a week! Man alive, a year ago I thought anyone making that much was just plain lucky.

Twelve months ago I was just barely getting by. It was the same old story—a little job; a salary as small as the job.

If you had told me that twelve months later I would be making over \$75 a week in my own Radio business—I'd thought you were crazy.

But I am getting ahead of my story—let me tell you how it all started. I was hard up a year ago because I had been kidding myself—that's all—not because I had to be. I thought a fellow either had to be lucky, or have a string of college degrees a half a mile long to make good money.

One day I picked up a magazine and the headline of an ad attracted me because it seemed to fit my case. It said, "I will show you how to start a spare time or full time Radio business of your own WITHOUT CAPITAL."

"They're trying to kid somebody," I thought, "but I'll find out what it is all about anyway."

I wrote in and within a few days received a 64-page book telling about the opportunities in Radio, how I could prepare right at home in my spare time, and how they would show me how to start making money in my neighborhood selling and repairing Radio sets and doing other jobs. It would probably have sounded too good to be true if the promises had not been backed up by 100 letters from fellows who had taken their course and were very enthusiastic about it.

What has happened since seems almost like a dream to me now. I took their course and in about a month I was ready to start making money in my neighborhood—as much as \$10 and \$20 a week. It wasn't long until I had saved enough money to start a little business of my own.

That business has since grown to the point where I am clearing over \$75 a week. All this took place under the watchful guidance of my friends at the National Radio Institute. They also offered to train me for other lines—in case I wasn't interested in having my own business. Broadcasting Sta-

Some times I think there ought to be a law to make everyone do a little studying every week. I didn't think that a year ago because it looked like all the cards were stacked against me. But I am certainly rolling in the money now. Maybe my story will show you the way to larger earnings also.

tions, Radio Manufacturers, Short Waves, Servicing Sets, Aircraft Radio, Television and Talking Movies are other fields their training covers. And to think, until the day I wrote for that book, I'd been wailing, "I have never had a chance—will never have one because I have no pull and have never had the advantages of a good education!"

Friend—you may not be as bad off as I was—but think it over—are you satisfied? Are you making as much money as you need? Would you sign a contract to stay where you are for the next ten years, at the same salary you are making now? Those are the things you have to think about—because no one is going to make it his business to push you ahead—you must make it your own business.

Take my tip—write for their book. It won't cost you anything—only a stamp. It shows you a lot of things which I don't believe you know now—a lot of facts and figures on the opportunities in this new fast growing field. Where the jobs are, what they pay, how to get ready for one. Beginners as well as experienced men are making as much as \$1,000 to \$2,000 a year more as a result of N. R. I. training. You place yourself under no obligation because the book is free and is gladly sent to anyone who is ambitious enough to read it. Just address J. E. Smith, President, National Radio Institute, Dept. 2KV, Washington, D. C.

J. E. SMITH, President,  
National Radio Institute,  
Dept. 2KV, Washington, D. C.

Dear Mr. Smith:

Send me your 64-page free book, which gives information on the opportunities in Radio—Operating in Broadcasting Stations, Commercial Land Stations, Set Servicing, Radio Manufacturing, Aircraft Radio, Television and Talking Movies. I understand this request places me under no obligation and no salesman will call on me.

Name .....

Address .....

City..... State.....